

Table E - Number & Percentage of
Total Earned Exposures in Underserved Communities
for Private Passenger Auto Liability *

Company	Total Earned Exposures for California	Total Earned Exposures for Underserved Communities	Percentage of Total Earned Exposures in Underserved Communities
TOTAL **	14,855,947	938,477	6.32%
COAST NATIONAL INS CO	255,734	70,762	27.67%
WESTERN PIONEER INS CO	41,342	8,802	21.29%
WESTERN UNITED INS CO	28,646	5,010	17.49%
PENN-AMERICA INS CO	29,527	4,338	14.69%
ALLEGIANCE INSURANCE COMPANY	24,631	3,391	13.77%
NATIONAL AMERICAN INS CO OF CA	53,681	7,094	13.21%
MILLERS MUTUAL FIRE INS CO THE	131,933	17,051	12.92%
ALLSTATE INDEMNITY COMPANY	731,354	84,801	11.60%
TWENTIETH CENTURY INS COS	1,028,943	107,163	10.41%
CLARENDON NATIONAL INS CO	57,824	5,296	9.16%
TOPA INSURANCE COMPANY	31,253	2,690	8.61%
MARYLAND INSURANCE COMPANIES	17,442	1,426	8.18%
WORKMENS AUTO INS CO	20,581	1,625	7.90%
ICW GROUP	100,445	7,900	7.86%
GENERAL ELECTRIC	136,230	10,261	7.53%
INTERINS EXCH OF THE AUTOMOBILE CLUB	1,134,768	84,111	7.41%
FARMERS INSURANCE GROUP	2,428,386	173,648	7.15%
WAWANESA INS GROUP	209,595	14,500	6.92%
ALLSTATE INSURANCE COMPANY	823,073	53,151	6.46%
ITT HARTFORD GROUP	307,190	18,112	5.90%
PRUDENTIAL PROPERTY & CAS INS CO	38,544	2,011	5.22%
CALIFORNIA CASUALTY INSURANCE COS	163,024	8,470	5.20%
ALLIED PROPERTY & CASUALTY INS CO	40,480	1,985	4.90%
PROGRESSIVE GROUP	618,750	29,658	4.79%
LIBERTY MUTUAL GROUP	109,410	4,870	4.45%
STATE FARM GROUP	2,752,325	119,156	4.33%
GOVERNMENT EMPLOYEES INS CO	129,494	5,454	4.21%
SAFECO INS CO OF AMERICA	233,115	9,188	3.94%
NATIONWIDE MUTUAL GROUP	116,763	4,392	3.76%
NATIONAL AUTOMOBILE & CAS INS CO	24,885	847	3.40%
USAA CASUALTY INSURANCE CO	210,409	7,004	3.33%
NATIONAL GENERAL INSURANCE CO	217,201	7,023	3.23%
GEICO GENERAL INSURANCE CO	72,896	2,313	3.17%
CALFARM INS CO	21,035	628	2.99%
AMICA MUTUAL INSURANCE COMPANY	38,353	1,116	2.91%
AMERICAN ECONOMY INSURANCE CO	39,262	1,137	2.90%
CALIFORNIA CAPITAL INS CO	82,324	2,344	2.85%
FIREMANS FUND INS COS	26,460	712	2.69%
UNIGARD INS COS	21,261	552	2.60%
CALIFORNIA STATE AUTO ASN INTER-INS	1,841,746	41,684	2.26%
AMCO INSURANCE COMPANY	49,455	1,092	2.21%
KEMPER INS COMPANIES	36,698	549	1.49%
UNITED SERVICES AUTO ASSOC	352,464	4,926	1.40%
GRANGE INSURANCE ASSOCIATION	27,020	235	0.87%

* See Definitions

** Represents approximately 80% of the market.